



BLACKBRIAR
A D V I S O R S L L C



Dave Maggio – *Managing Director*

Senior financial and operations executive with over 30 years US and global experience in executing advisory, turnaround and strategically focused investment banking, business development and M&A projects.

Dave's corporate finance expertise enables him to identify and evaluate strategies for maintaining or increasing shareholder/stakeholder value; lead, manage and execute strategic transactions; formulate capital and financing structures; develop and execute refinancing and recapitalization strategies; secure debt and equity financings; and negotiate debt restructurings.

As a Managing Director for BlackBriar, Dave's recent engagements included serving as President and CFO for a \$35 million revenue financially distressed Louisiana marine enterprise serving offshore oil production in the Gulf of Mexico and serving as CFO for a \$40 million commercial shipyard and boat manufacturer orchestrating and CFO for a \$25 million revenue regional delivery firm serving the pharmaceutical industry.

Dave is also a principal in CornerPost Capital Partners, LLC, a private equity firm focused on control investments in distressed and special situations. CornerPost made two acquisitions in the energy/construction and retail industries. He was instrumental in structuring and closing the transactions and served as President of the retail company.

Prior to BlackBriar and CornerPost, Dave served as Senior Director at BBK, Ltd., He was responsible for sourcing and executing corporate finance, restructuring and turnaround advisory engagements for mid-market companies. Prior to BBK, Dave was the Founder/Managing Director of Altius Capital Partners, a regional corporate finance advisory boutique based in Dallas that focused on mergers and acquisitions, capital financings, recapitalizations, restructurings and turnarounds. He was Managing Director/Head of Corporate Finance for BOSCO, the regional investment banking arm of BOKF, a Tulsa based regional financial institution.

Dave also served as Managing Director for 14 years with PriceWaterhouse/Coopers with the firm's Corporate Finance Group. He was primarily responsible for opening and leading practice units in San Jose, CA and Houston, TX. He was a member of the firm's Global Corporate Finance Leadership Committee.

He has advised public and privately held companies in a broad range of industries including financial services, technology & telecommunications, manufacturing, construction and energy. He has led the execution of debt and equity financings, recapitalizations, mergers and acquisitions and other strategic transactions ranging for small to mid-market companies up to \$250 million in the US, Europe and Asia. He has performed operational/financial assessments



Dave Maggio – Managing Director BlackBriar Advisors LLC (continued)

for buyers and investors and has led the successful turnaround of several businesses in the manufacturing, distribution, software and shipbuilding industries.

Dave has also held positions as CEO, CFO and CAO for companies in the electronic equipment manufacturing, software development, internet and private education industries.

Education and Certifications

- Bachelor of Science Accounting, Louisiana State University
- Kellogg School/Northwestern University – Executive Merger & Acquisition Program
- Certified Public Accountant
- NASD Licenses Series 7, 63 & 24 (Inactive)

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