



**BLACKBRIAR**  
A D V I S O R S L L C



## **Eric Hubbard – Senior Director**

Finance professional with over 30 years of experience serving in portfolio management, underwriting and business development for national and regional banks and alternative finance institutions providing financing across multiple industries including business services, healthcare, retail, technology, telecom, energy, manufacturing, distribution and construction.

Prior to joining BlackBriar, Eric served as Group Leader for BB&T, a large regional bank where he led a team managing and monetizing a \$600 million loan portfolio acquired in a bank acquisition. Eric's team facilitated the sale, refinancing of problem loans working with business owners to maximize the bank's return during an eight year process.

Prior to joining BB&T, he served as a Special Assets Team Leader for Regions Financial Corporation responsible for managing a \$500 million distressed real estate loan portfolio. Prior to Regions, Eric served in senior roles as portfolio and underwriting manager for six years for Textron Financial Corporation until the division was sold during the financial crisis.

Prior to Textron, he worked at GE Capital where Eric underwrote over \$100 million of approved loans including asset based and cash flow loans assisting companies to grow businesses. His responsibilities included a successful restructuring and monetization of a \$50 million special assets portfolio.

He served in multiple senior roles with Summit National Bank, Standard Chartered Bank, Marine Midland Bank and Heller Financial generating and managing loans and portfolios working across multiple industries with companies of all sizes.

Eric also served as Chief Financial Officer for Advanced Engineered Materials, a start-up company supplying high grade materials used by the Department of Defense where he was responsible for winding down, sale of assets and negotiating settlements with numerous stakeholders when the company could not achieve volume requirements at military quality specifications.

During the course of his career through 2015, Eric also served as CFO and Publisher for a successful niche magazine owned and operated by family for 30 years that catered to Actuaries.



**Eric Hubbard – Senior Director, BlackBriar Advisors LLC (continued)**

- Bachelor of Science in Finance, Pennsylvania State University
- Six Sigma Green Belt – Textron and GE Capital
- GE Capital credit program - received Six Sigma Green Belt

**Affiliations and Memberships**

- American Bankruptcy Institute
- Turnaround Management Association – Chairman – National Finance Committee
- State Bar of Texas – Bankruptcy Section (non-law section)
- Association of Insolvency & Restructuring Advisors

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