



## **John Allcorn—*Financial Analyst***

Financial professional with investment banking and restructuring experience serving the middle-market and lower middle market. John has experience in financial analysis, forecasting and budgeting, internal controls, and business processes. His engagement experience includes clients in oil & gas, energy services, healthcare, building materials, manufacturing, and agriculture.

Prior to joining BlackBriar, John served as an Associate with Chiron Financial, LLC, a Houston, TX boutique investment banking firm specializing in distressed financial transactions. His assignments included financial analysis to support transactions arranging private placements of debt and equity capital, mergers and acquisitions, and financial restructuring.

### *John's Selected Deal Experience:*

- **Manufacturing company** – served as an analyst in assisting a manufacturing company in the restructuring of existing debt and the private placement of a credit facility. The company is one of only four vertically integrated pressure control oilfield equipment manufacturers globally.
- **Healthcare company** – assisted a pediatric care company in the process leading up to filing Chapter 11 bankruptcy, and subsequently worked to consummate a sale under Section 363 of the bankruptcy code. Performed due diligence and assisted securing Debtor-in-possession financing to facilitate the sale and continuing operations. Prepared required bankruptcy report, analyzed and monitored cash flow and other court required reporting.
- **Building Materials company** – assisted a building materials company in securing DIP financing that will allow the business to pursue a plan of reorganization under Chapter 11 bankruptcy protection. The company owns and operates a quarry located on the Mississippi River and sells a broad range of limestone aggregate products for the construction industry.
- **Energy company** – supported a buy-side process to acquire a private equity-backed company that operated Saltwater Disposal wells (SWD's) that dispose of wastewater generated from oil & gas drilling operations.
- **Energy company** - assisted an exploration & production (E&P) company operating in Chapter 11 with debt restructuring. The company had substantial reserves located in the Haynesville Shale.
- **Agriculture company** – supported a capital raise process for one of the largest privately-owned corn and soybean farming operations in the Midwest. Performed extensive forecasting of business operations and developed a comprehensive reporting method of the company's key performance indicators.



John Allcorn – Financial Analyst, *BlackBriar Advisors LLC (continued)*

### **Education and Professional Training**

- Texas A&M University – Bachelor of Business Administration in Finance
- FINRA Series 79 & 63 Securities Licenses

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