



Kabir Master - Director

Financial professional with 20 years' experience solving complex financial reporting, integration, internal control and process challenges in a variety of industries including oil & gas, logistics, hospitality, online education and media. Kabir has extensive experience in financial project management, ERP implementations, financial analysis, budgeting and forecasting.

As a BlackBriar professional, Kabir has served in key financial management roles in diverse industries including:

- Interim Controller for \$50 million electrical distributor leading reorganization of accounting and finance department and system conversion to facilitate the Company being able to complete preparation of audited financials. He implemented processes, procedures, internal controls and financial reporting that were essential to prepare the Company for a pending sale transaction.
- Interim Controller for \$25 million on line education provider to facilitate a relocation of corporate headquarters from Oklahoma to New York in an engagement lasting over a year. He restructured the accounting function to Oracle ERP and resolved complex revenue recognition technical accounting issues, SOX and internal control compliance issues. Directed transition from calendar to fiscal year accounting and restatement of financials. Returned to the same engagement after a year to transition from outgoing Controller and provide as needed assistance to corp. office for revenue recognition and write off issues
- Interim Controller for \$200 million liquor wholesaler and retailer. Kabir served for a year as top accounting administrator rebuilding a 10 person accounting staff for the troubled firm including reporting of complex sales transactions during the company's asset sales and wind down of operations. During the engagement, he identified and implemented automation processes, corrected material deficiencies in financial reporting and internal control processes.

Prior to joining BlackBriar, Kabir served as a Director of Accounting & Financial Services Practice with Tatum, LLC, (2006-2011) a national financial consulting practice. He provided leadership on numerous critical projects to reestablish the integrity of the financial functions in diverse and challenging client environments.

Prior to joining Tatum, Kabir's career included progressive accounting positions in the broadcasting industry (1995-2006). He worked with various companies in the broadcasting industry (including Viacom, Univision and Capstar, which became Clear Channel) where he performed various Controllership roles for small, medium, and larger markets, including a start-up for Univision Television (duopoly) in Austin, TX.

Other engagements and accomplishments include:

- **Satellite system distribution company** - directed due diligence for acquisition target.
- **Manufacturing company**-managed process documentation for mid-sized sub-assembly company in bankruptcy including preparation of MOR statements, post and pre-petition analysis and cash management.



Kabir Master – *BlackBriar Advisors LLC (Cont'd)*

- **Propane distribution company-** served an interim CFO/Controller in crisis due to ownership dispute in midst of MAS-90 industry specific accounting module implementation. Responsibilities included cash management, administration and negotiation of benefit renewals and direction of accounting and finance functions.
- **National hospitality company-** corrected deficiencies in Credit, Collections and Receivables Department for 700 properties, redesigned department and processes and revised all the processes, controls and procedures. Developed expertise in Nite Vision & Peoplesoft accounting systems.
- **Frozen food distribution company** located in Calgary, Canada. Served as interim Controller automating and streamlining month-end close and financial reporting processes.
- **Energy distribution company-** Reconciled and updated FAS system to GAAP, identifying collateral for assets as defined by lender agreements. Assisted in monthly close improvement process correcting weaknesses in system and processes.
- **Spanish media company-** served as interim senior financial manager of seven radio stations, implementing budgeting processes, improving receivables collection processes and procedures to ensure accuracy of financial reporting utilizing MAS-200 accounting system. Assisted in hiring and training of new Controller and transition to newly hired financial team.
- **Insurance agency-** as interim Controller, converted data into statutory financials and then to GAAP financial statements, prepared auditable financials for senior management; created procedures for month-end close process and financial reporting and documented accounting controls and processes.
- **Utility company-** performed carve-out of operations from parent company into different subsidiaries including audit preparation and support, working with Peoplesoft accounting system.

Extensive system experience includes: Oracle; Solomon; FRX; Great Plains Dynamics; MAS-90/MAS-200 (Sage); Peoplesoft; ACCPAC; Peachtree; QuickBooks – including set-up; settings validation; data verification & validation; report-writing and editing.

Education and Professional Training:

University of Scranton, PA - Master of Business Administration
Sydenham University, Bombay, India - Diploma in Business Management
University of Bombay, India - Bachelor of Business Administration in Accounting

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