



**BLACKBRIAR**  
A D V I S O R S L L C



## **D. Lyndon James – *Founding Partner***

Lyndon is a financial and operational professional with over thirty years of executive leadership positions in diversified industries. Lyndon has extensive energy, mining, manufacturing, retail, distribution, and insurance experience.

Prior to co-founding BlackBriar Advisors LLC, Lyndon was a Senior Director at BBK, Ltd., an international financial advisory firm. He led the energy sector practice for the firm, developing extensive relationships in the exploration and production, refining and petrochemicals, and services sectors of the market. Prior to joining BBK, Lyndon was a Partner of Tatum, LLC in Dallas where he led many successful engagements as CEO and CFO.

Recent engagements include:

- Serving as Financial Advisor to a project team developing and enhancing internal controls and revenue procedures and processes to facilitate the refinancing of a \$13 million credit facility for an international \$80 million revenue private equity owned oil field services enterprise;
- Serving as CFO and Financial Advisor to a financial troubled \$45 million commercial electrical parts distributor. During his tenure, he directed a restructuring of the finance department, negotiated the exit of the CEO, negotiated extensions of a \$12 million credit facility multiple times during the restructuring, led the company through an ERP system installation and directed a sale process that netted the owner nearly 3X his investment as a result of the turnaround.
- Serving as CEO for an oil field service company and orchestrating the sale of the company to a private party to resolve operational and financial issues.
- Serving as expert witness in 5 separate lawsuits involving accounting and management issues related to oil and gas investment schemes, including the development of expert reports and testifying in federal and state courts.
- Serving as restructuring advisor for an oil and gas E&P company directing the sale of the firm's assets to a private equity firm through a Chapter 11, section 363 sale process.
- Serving as interim CFO for a start-up E&P company including completion of a \$4 million debt agreement and initiating the natural gas hedging program.
- Leading an oilfield service company, through Chapter 11 bankruptcy as CEO. He marketed the company to potential buyers and coordinated the buyout of the debt and equity by a private equity firm. Also, negotiated and sold the company's safety business to an outside buyer and led the integration of the merged companies.
- Directing the turnaround of a publicly traded petroleum products distributor created by a reverse merger as interim CFO. He renegotiated and increased the working capital revolving facility after a covenant default; and provided financial leadership to restructure the operations and close down the unprofitable operations.



**Lyndon James – Partner, BlackBriar Advisors LLC (continued)**

- Serving as interim CFO for a \$200 million, 70 store retail chain. He managed the company's financial functions thru an extended capital restructuring which included numerous asset sales and a bank debt refinancing.
- Serving as interim CFO for a \$40 million aircraft parts distributor. He managed the financial function during a distressed business sale that allowed the business owners to retain an ownership stake in the new business and maintain senior management positions.
- Serving as CFO of the 8<sup>th</sup> largest oil refinery in the U.S., secured a \$450 million construction loan through a syndication of 20 U.S. and international banks and \$70 million working capital revolving credit facility for general corporate purposes which helped the company complete a \$1.2 billion refinery upgrade project.

As Vice President and Chief Financial Officer of Insurance Team One Services, Inc., Lyndon developed the initial business plan for the startup and was responsible for the development of the community bank insurance agency program.

Lyndon was Senior Vice President and Chief Financial Officer for the Henry Group, Inc. a privately owned manufacturing and Installation Company servicing the food industry, where he led a mergers and acquisition program and managed finance, accounting, information technology and human resource functions.

Lyndon also held executive accounting and finance positions for ARCO Oil and Gas Company, a \$20 billion oil and gas exploration and production company; as well as ARCO Coal Company, one of the largest and most profitable international coal mining companies in the world.

**Education and Certifications:**

- Master of Science in Management and Administrative Sciences, University of Texas, Dallas
- Bachelor of Business Administration in Accounting, University of Texas, Arlington
- Certified Public Accountant, State of Texas
- Registered Financial Gerontologist

**Affiliations and Memberships:**

- Member – Energy Leadership Group
- Dallas Petroleum Club

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